



إعلان طرح عطاء رقم (م وأز/إدارة/ل/IT/٢٥/٢٠١٦)

شراء وتوريد وتركيب نظام أمني للشبكات

Next-Generation Firewall- Sophos XGS

١. يعلن المركز الوطني للأمن وإدارة الأزمات عن حاجته لشراء وتوريد وتركيب نظام أمني للشبكات Next-Generation Firewall- Sophos XGS حسب المواصفات الفنية المبينة بالملحق (أ) المرفق ، فعلى الراغبين بتقديم عرض سعر معفي من الضريبة العامة على المبيعات ورسوم الاستيراد وأية رسوم وضرائب أخرى علماً بأن مشتريات المركز خاضعة بنسبة الصفر استناداً لنص المادة (٢٢/أ) من قانون الضريبة العامة على المبيعات موافقتنا بعروض فنية منفصل عن العرض المالية بالمغلف المختوم في المركز الوطني للأمن وإدارة الأزمات/سكرتير لجنة الشراء الرئيسية (خلف متحف السيارات الملكي) .
٢. آخر موعد لبيع المناقصات يوم الثلاثاء الساعة (١٣٠٠) الموافق ٢٠٢٥/٠٣/١١ .
٣. آخر موعد لتسليم المناقصات الى لجنة الشراء الرئيسية / سكرتير اللجنة يوم (الخميس) الساعة (١٢٠٠) الموافق ٢٠٢٥/٠٣/٢٧ .
٤. قيمة نسخة وثائق الشراء (٧٥) خمسة وسبعون دينار.
٥. تطبق احكام وتعليمات نظام المشتريات الحكومية رقم (٨) لسنة ٢٠٢٢ .
٦. لشراء نسخة من وثائق الشراء ارسال مندوب من قبل الشركة مزود بكتاب تفويض معزز بالسجل التجاري ورخص المهن مبيناً الرقم الوطني للشركة جميعها سارية المفعول بالتنسيق مع سكرتير لجنة الشراء الرئيسية على الرقم المباشر (٠٦٥٧٧٧٨٧٠) أو (٠٦٥٧٧٧٣٧٠) فرعي (٣٢٠٧) أو خلوي (٠٧٩٢١٢٢٢٦٨) .

بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ



المركز الوطني للأمن وإدارة الأزمات

(NCSCM)

للعطاء رقم

م وأز/إدارة/ل/IT/٢٥/٢٠٩٤

توريد وتركيب نظام أمني للشبكات

(Next-Generation Firewall- Sophos XGS)

VOLUME II

TECHNICAL SPECIFICATIONS

المواصفات الفنية

Technical RFP

1. Introduction:

The National Center for Security and Crises Management (NCSCM) is requesting proposals for the supply of **Sophos next-generation Firewalls (XGS Series)**. NCSCM seeks an authorized Sophos reseller who is an integrator who can provide product installation and professional services and who can provide authorized training.

2. Terms and Conditions:

- A) The bidders should demonstrate the technical capability of their teams who will be in charge of maintaining and supporting Sophos XGS NGFW, by providing the team qualifications and the number of people who will be dedicated to supporting and maintaining the system (must be included within the technical proposal).
- B) The bidders shall provide basic project management service for the project implementation. Project managers shall have experience with Sophos network and security solutions.
- C) References for a similar project must also be included (inside or outside Jordan).
- D) Bidder must be an authorized partner for all project components; documents to prove that must be delivered within the technical proposal.
- E) The winning bidder shall provide such Hardware, software, professional services, deliverables, support, and warranty. The cost of these requirements or activities should be included in the fixed lump sum price.
- F) All bidders shall provide the support plan explanation (PM visits details (if applicable), Support availability, Overall System periodic check details, technical incidents Response time, the details of the allocated resource, the details of the support provided by the vendor, the details of the support provided by the partneretc.).

3. Scope of Work:

The principal scope of work shall include engineering, design, management, coordination, assembly, software programming, installation, testing, interfacing, commissioning, and documentation, training, remedy of defects, integration, and warranty of the solution.

The Professional Services acquired under this RFP will include the following:

- Project Management to ensure successful completion of project objectives within specified timeframes and budget.
- Configuration of the proposed solution to ensure full fault tolerance and high availability.
- Testing and validation to ensure all systems are functioning.
- Written documentation of the implemented Firewalls Infrastructure design.
- Training of NCSCM staff in the features and day-to-day operations of the Solutions Management, administration, and troubleshooting.

4. Eligibility Criteria/ Pre-qualified of the bidder

The supplier should be an authorized distributor or reseller and also a service provider for the systems with relevant documents to validate this.

5. Evaluation criteria of the qualified Bidders

#	Description (Technical 60%; financial 40%)	Weight
1	Proposed Training Program (Local, Online or Virtual, and Abroad certified training)	15 %
2	Proven ability to support the solution (our evaluation for Staff qualifications and certifications, our evaluation for the bidders References)	35 %
3	Experience in providing post-installation support to a pre-arranged degree of satisfaction Levels.	10 %
4	Value of Money (Financial)	40 %
	Total	100 %

6. Technical Specifications/Requirements:

- A) Only Sophos Gold and Platinum partners are eligible to bid.
- B) Only Sophos partners with 3 YEARS (at least) of experience in reselling and supporting Sophos NGFW and other Sophos security solutions are allowed to participate.
- C) An official certificate from Sophos (shows the Partnership level and duration) must be provided within the technical proposal.
- D) Bidders must provide an official letter from Sophos outlining their renewal strategy and predicted pricing for the proposed Sophos XGS solutions for the years following the initial subscription period. This letter must also include a formal commitment from either Sophos or the bidding partner guaranteeing the availability and terms of the renewal options, specifically including the renewal discount percentage applicable to each three-year renewal from the initial price
- E) All bidders have to schedule a technical meeting with NCSCM to discuss their proposal (before final technical or financial proposals), thus ensuring all bidders understand NCSCM requirements and guarantee the optimal proposal implementation. A technical Site survey throughout the meeting is necessary.
- F) The winning bidder will be required to strictly adhere to the NCSCM SLA standards, ensuring consistent compliance throughout the contract duration. A

formal acknowledgment via signing the SLA will be necessary to confirm this commitment.

G) The winning bidder is responsible for providing any needed technical support required by NCSCM. (It will be explained and discussed through the scheduled technical meeting).

H) Requested Sophos System as shown in the below tables:

Item	Item Description	QTY	Unit Price	Total Price
XGS				
A	SOPHOS XGS 4500 Hardware Appliance with the following: <ul style="list-style-type: none"> - HA Active-Passive - Flexi Port Module (port type and quantities are addressed through the site visit) - A secondary power supply must be provided for each appliance - Dual SSD with RAID-1 - Transceivers must be included (quantities must be addressed through the site visit) 	2		
B	SOPHOS XGS Xstream protection license <u>For – three years</u> Include: <ul style="list-style-type: none"> • Basic firewall • Network protection • Web protection • Zero-day protection • DNS Protection • ZTNA • Sophos Central Management and Orchestration • Sophos Enhanced Plus Support • Partner Professional Services 24/7 through SLA with NCSCM • 3 years support 	1		
C	SOPHOS XGS 2200 Hardware Appliance with the following: <ul style="list-style-type: none"> - HA Active-Passive - Flexi Port Module (port type and quantities are addressed through the site visit) - A secondary power supply must be provided for each appliance - Transceivers must be included (quantities must be addressed through the site visit) 	2		

D	<p>SOPHOS XGS Xstream protection license <u>For – three years</u></p> <p>Include:</p> <ul style="list-style-type: none"> • Basic firewall • Network protection • Web protection • Zero-day protection • DNS Protection • ZTNA • Sophos Central Management and Orchestration • Sophos Enhanced Plus Support • Partner Professional Services 24/7 through SLA with NCSCM • 3 years support 	1		
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- I) NDA agreement between NCSCM and other bidders (all bidders) must be signed before the applying bidder's proposal (technical and financial).
- All required information or answers that could help the bidders determine the license renewal requirement are through:
 - Contacting Eng. Hamza Elfawaris through telephone: 065777370 ext.3337 or Email: hfawares@ncscm.gov.jo.
 - Contact Mr. Ameen Azzam through telephone: 065777370 ext.3207 or Email: tenders@ncscm.gov.jo.
- J) Bidder shall work closely with NCSCM IT staff regarding the configuration to ensure NCSCM business needs are met.
- K) The winning bidder must work in such a manner that NCSCM business is not affected in any way. If emergency network downtime is inevitable to deliver the proposed solution, a written notice is required by NCSCM.
- L) Bidders will recommend any additional features that may be helpful for NCSCM Environment and how they affect the proposal financially.

7. Design and Implementation

Bidders have to take into consideration the below:

- The specifications are based on NCSCM design. However, bidders are also entitled to study the existing infrastructure and propose solutions they deem more suitable.
- If other items (Software/Hardware) are needed to make the setup functional, bidders must quote for them in their offers. If any Item is needed during the installation and was not stated in the offer; then it is the bidder's responsibility to provide it at no cost.

- All network connections shall be included
- A site survey is a must, it should be conducted before the proposals to understand the NCSCM environment and address the requirements to accomplish the project.

8. Training Program

The offer should include a certified professional training program as follows:

1) Onsite and Hands-on training for the technical staff. During installation and configuration, a knowledge transfer, and a detailed education for every step of work must take place by the company team for NCSCM technical staff.

2) Professional certified training delivered by a Vendor's certified trainer in an authorized training center for two staff includes. Training must cover the proposed solution / or related.

Training must focus on the following:

- Operation, Management, and administration.
- Problems and fault analysis.
- Software installation and administration.
- Engineering.
- Design and architecture.

9. Bidders Qualifications

- The Bidder must have at least two technical certified engineers on the proposed solution, CVs and certificates of those engineers should be included in the Technical Proposal.
- References for similar projects must also be included for the same solution.

